



Hindi Vidya Prachar Samiti's

# HINDI VIDYA PRACHAR SAMITI'S COLLEGE OF LAW

(Affiliated to University of Mumbai & Recognised by Bar Council of India)

R. J. Collage Premises, Opp. Ghatkopar Railway Station, Ghatkopar (W), Mumbai- 400 086, Maharashtra, INDIA

Tel: + 91 22 25151763 | Fax: 91 22 25 150957 | Website : [www.hvpslawcollege.org.in](http://www.hvpslawcollege.org.in) | Email: [hvpslawcollege@gmail.com](mailto:hvpslawcollege@gmail.com)

Ref No.

Date 27/11/2022

## Value Added Course on Commercial Law

### Course Overview:

Commercial Law, also known as business law or mercantile law, governs the rights, relations, and conduct of persons and businesses engaged in commerce, trade, and sales. This course provides a comprehensive understanding of the principles and practices of commercial law, focusing on key areas such as contracts, sales, agency, and business organizations.

### Course Objectives:

- To provide a thorough understanding of the legal principles governing commercial transactions.
- To familiarize students with the statutory and case law relevant to commercial activities.
- To develop the ability to apply legal principles to practical business scenarios.
- To enhance critical thinking and analytical skills in the context of commercial law.

**Course Duration: 10 Days (32 Hours)**

**Couse Dates: 1<sup>st</sup> February to 11<sup>th</sup> February 2022**

**Mode: Offline and Online (Hybrid Mode)**

### Course Outline:

#### Module 1: Introduction to Commercial Law

- Definition and Scope of Commercial Law
- Historical Development of Commercial Law
- Sources of Commercial Law: Statutes, Case Law, International Conventions
- The Role of Commercial Law in Business

#### Module 2: The Law of Contracts:

- Elements of a Valid Contract: Offer, Acceptance, Consideration, Intention to Create Legal Relations
- Capacity to Contract
- Terms of the Contract: Express and Implied Terms
- Discharge of Contracts: Performance, Agreement, Frustration, Breach
- Remedies for Breach of Contract: Damages, Specific Performance, Injunctions



Dr. (Mrs.) Madhura Kalamkar  
I/C Principal  
Hindi Vidya Prachar Samiti's College of Law,  
Ramnaranjan Jhunjhunwala College Premises,  
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## Module 3: Sales of Goods Act

- Definition and Nature of Sales Contracts
- The Sale of Goods Act
- Remedies for Breach of Sales Contracts

## Module 4: Agency Law

- Definition and Nature of Agency Relationships
- Formation of Agency: Agreement, Ratification, Estoppel, Necessity
- Duties and Rights of Agents and Principals
- Termination of Agency
- Liability of Principals and Agents

## Module 5: Consumer Protection Law

- Consumer Rights and Protection Laws
- Unfair Trade Practices and Deceptive Advertising

## Assessment Methods

- Written Assignments and Case Studies
- Class Participation and Discussions
- Group Projects and Presentations



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## Course Outcome

1. **Understand the Foundations of Commercial Law:** Demonstrate a comprehensive understanding of the fundamental principles, concepts, and theories of commercial law.
2. **Analyze Legal Frameworks:** Analyze the legal frameworks governing commercial transactions, including contracts, sales, agency, and partnerships.
3. **Interpret Commercial Contracts:** Interpret and draft commercial contracts, understanding the rights, obligations, and remedies available to parties involved in commercial agreements.
4. **Apply Regulatory Compliance:** Apply knowledge of regulatory compliance to ensure adherence to relevant commercial laws and regulations in various business contexts.



  
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